

# THE HOUSE REPORT

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*From  
my home  
to yours*

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HAILEY WARNER



# Building a Community



## 318 CENTRAL AVE N, STE 204, FARIBAULT

**Welcome** to the very first edition of *The House Report*—a reflection of who we are, what we stand for, and the legacy we’re building together in real estate and beyond. At Legacy House, we believe real estate is more than transactions—it’s about people, relationships, and the lasting impact we create through our work. Every home we help buy or sell, every investment we guide, and every conversation we have is part of something bigger. It’s about building a career—a life—that truly lasts. Through all of life’s changes and moves, no matter how much time we spend together, we hope the connections we make and the impressions we leave last—far beyond the sale.

**Each month**, we’ll bring you real estate insights, industry wisdom, and the heart of our community. But more than just reading about it, we want you to experience it. Follow us on social media for a behind-the-scenes look, or even better—let’s sit down together. Whether it’s at our 'home', The Loft or in your home around the kitchen table, let’s talk, dream, and build something meaningful.

REALTOR®

*Hailey Warner*

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# Breakdown the Market



## MARKET SHIFT FAVORS BUYERS

**Nationally**, the supply of homes for sale continues to improve. This marks the 15th consecutive month of inventory growth. Additionally, newly listed homes have increased 37.5% month-over-month and 10.8% year-over-year, bringing new listings to their highest January level since 2021. On average, homes spent 73 days on the market before selling.

**In Minnesota**, compared to 2024, total homes for sale in Minnesota rose 1.5% to 11,371. New listings saw a boost of 8.4%, while the median sales price reached \$330,000. Homes spent an average of 56 days on the market, and closed sales increased by 4.0%.

**Faribault** (55021), homes for sale increased by 28%, with 59 properties currently available. The average home spent 51 days on the market, and the median sales price was \$310,000, averaging \$166 per square foot.

“The questions you should ask yourself are... what can I afford? What does that get me? And how long do I see myself being in the house?”

-Leo Pareja, CEO

# March in Motion

Local Events You'll Love



## BAD BAD HATS

Join us for a night of Indie Rock. Sponsored by Artist Julie Fakler *Bad Bad Hats* blends classic pop with nineties rock and pop-punk frivolity.

- Friday, March 7
- 7:30 - 9:00 PM
- Paradise Theatre

• [Get Tickets](#)



## PERFORMING ARTS SERIES

Enjoy a performance by *Mill City String Quartet* with Benjamin Downs, featuring works from underrepresented composers, celebrating classical music.

- Thursday, March 13
- 7:30 - 9:00 PM
- Shattuck-St. Mary's

• [Get Tickets](#)



## COMEDY UNDER THE BRIDGE

A stand-up comedy night hosted by Minneapolis comedian Drew Hehir—expect plenty of laughs and good vibes!

- Saturday, March 22
- 8:00 - 10:00 PM
- Corks & Pints

• [Get Tickets](#)

# Brewed for Community



## GOOD DAY COFFEE

318 CENTRAL AVE N, STE 101, FARIBAULT

A charming, women-run independent coffee shop dedicated to crafting artisanal espresso drinks and serving up delicious, house-made baked goods. You're in for a treat; our neighbors in the Bachrach Building are known for their signature popovers, handcrafted pies, and nostalgic Pop-Tarts. Good Day Coffee is a must-visit spot for a cozy and welcoming experience. Whether you're grabbing a morning latte or settling in for a midday break, their expertly crafted espresso drinks are perfect! Once you visit, you'll understand why it's a local favorite. Stop by and see why this spot feels like home!

- **Hours:** Monday-Saturday from 7:00 AM - 4:00 PM
- **Facebook:** @GoodDayCoffee

"Adorable coffee shop with fresh baked bakery items. Make sure to stop by. The staff is very kind"

-Denis S.

"Great coffee and AMAZING baked goods! Try their poparts. We'll definitely be back next time we're in town."

-Charles S.

# *Growing Our Legacy*

## *New Faces at Legacy House*



### **LAYLA WENKER**

Layla began her real estate journey in 2022, bringing integrity, passion, and an unmatched commitment to her clients. With a heart for service, a sharp mind, and dedication, she's redefining excellence in real estate through eXp Realty and Pemberton Homes. Walking this path with the inspiring professionals through the Legacy House community is truly an honor. Layla is all in; with every client she serves, she's raising the bar and building her success story. She's not just selling homes; she's building dreams. Get ready—her journey is just beginning!



### **DUSTIN SMITH**

Dustin is incredibly generous and brilliantly sharp. He has an amazing ability to break down complex ideas and make them simple—a gift that is invaluable to those aiming to build a functional real estate business. Dustin is no stranger to hard work. He earned his real estate license while finishing college and interning with us at Legacy House. His ability to multitask and stay focused is next-level. With 15 years of customer service experience under his belt, he's ready to serve clients in the largest global industry. Watch closely—big things are ahead!

# Legacy House Top Picks



## 560 26TH STREET NE, OWATONNA

This incredible 1986 split-level sits on five private acres. The home features an open-concept kitchen, a great room with vaulted ceilings, multiple living spaces, a bright 3-season porch, and a large finished basement. The attached heated 3-stall garage adds practicality, and the patios are perfect for entertaining.

<b>Price</b>	<b>Sqr Footage</b>
\$624,749	3,446
<b>Bedrooms</b>	<b>Bathrooms</b>
5	3

[VIEW LISTING](#)

## 204 TOWER CIRCLE, MORRISTOWN

A beautifully updated walk-out rambler with modern renovations, scenic rural views, and a heated garage. Enjoy the peaceful cul-de-sac location while still being close to Faribault and major highways. Built in 2004, the main floor reflects a contemporary feel, combining the charm of an established home with a fresh, stylish design.

<b>Price</b>	<b>Sqr Footage</b>
\$375,500	2,508
<b>Bedrooms</b>	<b>Bathrooms</b>
3	2.5

[VIEW LISTING](#)